

ethosource
OFFICE FURNITURE

COMPANY OVERVIEW

ethosource.com

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ETHOSOURCE
WHO WE ARE

Ethosource is driven by the belief that when an environment works in harmony with the people in it, amazing things will happen. In an ever-changing industry, we don't get comfortable and we never stop learning. We get better everyday. Our passion is creating inspiring workplaces so that you can pursue yours.

Founded in 2001 by John Gallen Jr, Ethosource quickly grew from 2 people in a small one room office to a national leader in the field of office furniture liquidation and blended, creative solutions to office interiors. Ethosource currently serves businesses all across the United States and Canada with high quality office furniture and furniture management services, providing a complete office furniture solution.





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ETHOSOURCE
WHAT MAKES US
DIFFERENT?

Ethosource has little regard for the way that the traditional office furniture dealerships have historically operated. Instead, we have tried to put ourselves squarely in the shoes of our customers and have created a furniture buying experience that simply makes sense. So here it is... our secret sauce...



We ask a ton of questions, and we listen.

In order to prepare the right solution, we take the time to understand your likes, desires, budget, culture, struggles, structure and any other detail that is important to you.



We show you lots of stuff so that there is no “hoping” it turns out the way you want.

We provide amazing design services with drawings, images, renderings of your space and samples, all to make sure you arrive at your “Aha! That’s it!” moment.



Our allegiance is to our client, not to a particular manufacturer.

We have no contractual obligation to sell any one manufacturer, so most of our solutions are a creative blend of products that address your budget, function and aesthetic goals.



We have developed our own proprietary products.

We offer a robust portfolio of our products, providing on a manufacturer direct basis, resulting in cost savings for our customers without sacrificing quality or aesthetics.



We can go anywhere.

We work with customers on a national level with no limitations to product or service offering, and have the extensive national network to support them.



We love what we do and we enjoy our customers.

Our customers are real people, and we do everything we can to make their office furnishing project fun, creative, enjoyable and as stress-free as possible.



We think outside the catalog.

We are ready to tap into every resource we have and deliver a tailored solution, no matter how unique, creative, or out-of-the box your vision for your space may be.



We can help you far beyond providing you furniture.

We offer services that address your needs throughout the lifetime of your furniture, including nationwide liquidation, move management and reconfiguration services.



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ETHOSOURCE

OUR PROCESS

Our consultative approach starts with a series of questions, and lots of listening on our end. From there, we creatively blend together new, pre-owned and refurbished products from numerous quality manufacturers allowing us to deliver our client's vision for their space within their budget. Every suggestion we make is rooted in how it will help our client achieve their unique goals for their office space. We fully support our clients throughout the entire process with expert space planning, design, project management and

installation services allowing our clients to remain focused on their business as we help them throughout the process. Ethosource remains in partnership with our clients well beyond the installation of new furniture as we will assist with furniture reconfigurations, repairs, updates, cleaning, moving as well as trade-ins, buyback and liquidation services. No matter what your office furniture needs, we invite you to experience Ethosource... you will be thrilled with the outcome.



ETHOSOURCE

FURNITURE MANAGEMENT SOLUTIONS

Our Furniture Management Services division is designed to support you throughout the entire timeline of your office furniture. Whether you're planning a new workspace, reconfiguring an existing space, or exiting space that needs to be decommissioned, Ethosource is your single point of contact.

SPACE PLANNING & DESIGN



PROJECT MANAGEMENT



OFFICE DECOMMISSIONS



RECONFIGURATION



MOVE MANAGEMENT



DELIVERY & INSTALLATION



SERVICE & PARTS



SUSTAINABLE SOLUTIONS



FURNITURE MAINTENANCE





ETHOSOURCE

NATIONAL STANDARDS PROGRAM

Ethosource can help businesses create a national furniture standards program that can be utilized at any location around the country.

PROGRAM BENEFITS:



Thorough consultation to guide process of selecting products and/or services to be included in the program.



Complimentary space planning and design services to ensure that all product that is purchased will fit in the space.



Complimentary consultation regarding fabric and finish selection.



Creation of easy to navigate digital catalog with all products organized and grouped as desired by the client. Customized naming of products to reflect clients internal communication preferences.



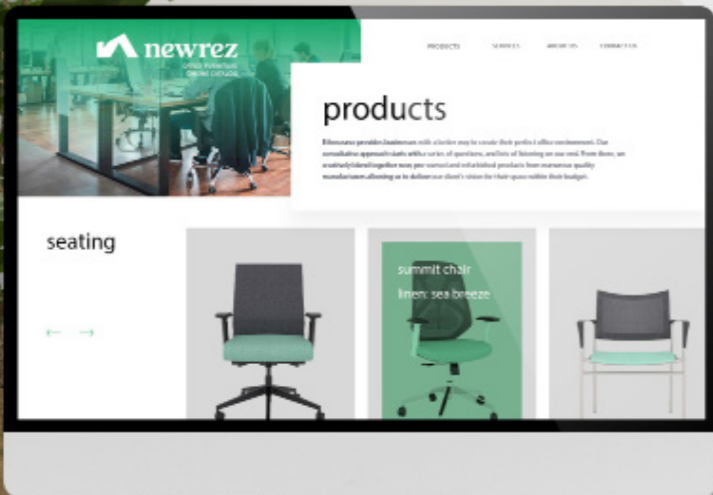
Provision and management of services to redeploy furniture assets from one location to another as needed.



For clients with more than 10 locations, complimentary creation of customized, web-based catalog with permission based access, inclusive of product request form.



Dedicated Ethosource account team for consistent points of contact and support regardless of location.



ETHOSOURCE

OUR PRODUCTS

We play both sides of this industry as a manufacturer and a dealer; in addition to manufacturing our own proprietary lines, we also represent over 200 other unique manufacturers to help you find the perfect solution for your workplace environment.



WORKSTATIONS

With an intelligent design and reconfiguration capabilities, each of our systems is thoughtfully constructed for change to meet the shifting demands of any workplace. Our unique selection of industry-leading cubicle systems blends ergonomics and style through the complete customization of fabrics, finishes, layouts, and more.



BENCHING

Build upon, take apart, or change layouts to meet the demand of daily work requirements, while customizing materials and aesthetics to originate a positive, productive workplace personalized to your one-of-a-kind business.



SEATING

From experienced CEOs to inspiring interns, seating is a crucial part of everyday productivity and well-being. It should inspire and impress with adaptable comfort and impeccable style. Check out our proprietary line of seating, or choose one of the categories below.



COLLABORATION

Our collaboration area are designed to inspire.



LOUNGE

Take a meeting or just take a break on some of our sleek and comfortable lounge seating.



PRIVATE OFFICE

Ethosource offers an eclectic range of private office systems with materials and features to harmonize and adapt within any office environment.



SIT-TO-STAND

Offering complete user control and ergonomic performance, these worksurfaces have helped minimize worker fatigue and discomfort to boost productivity and well-being. All of the sit-to-stand tables we offer can adapt to the evolving workplace, in conjunction with systems furniture or independently as flexible work spaces.



CONFERENCE TABLES

We offer an endless list of table offerings including conference tables, training tables, and occasional tables. The sky is the limit with fully customizable table possibilities that best suit your needs and are designed to inspire.



SPECIALITY TABLES

Want to see even more? From collaboration stations to formal conference rooms, Ethosource carries all the leading manufacturers of high quality tables, all with an endless selection of technology, power, storage, and more.



STORAGE

In today's office landscape, change is constantly happening and space is often disappearing, which means organization is key. Find the perfect height and style for your current needs with flexible storage components designed to evolve with you.



RECEPTION AREAS

First impressions are everything in today's modern business world. And the first thing your clients and visitors will see as they walk through the front door is a friendly receptionist sitting at a professional and well designed reception station.



ARCHITECTURAL WALLS

Architectural walls, demountable walls, movable walls. No matter your terminology, Ethosource offers a complete and stylish solution for floor-to-ceiling alternatives uposed to drywall and permanent partitions.



SCREENS

If you're looking for ways to promote healthy separation in your workplace screens are a good fit! We offer a wide variety of screens to fit any off and are available in just about any size and material. We can help you turn your office into a healthy and safe work environment.



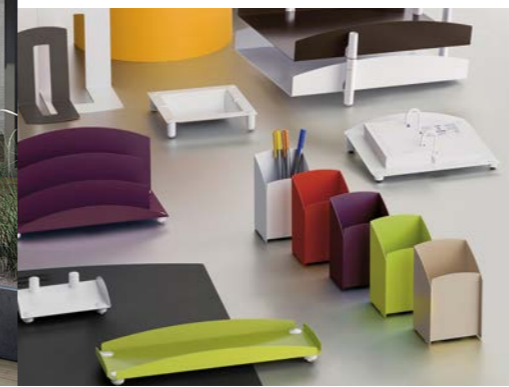
OUTDOOR FURNITURE

Well-furnished outdoor break and meeting area will provide employees with a space to enjoy the great outdoors when weather permits, which can be a great mood booster at work.



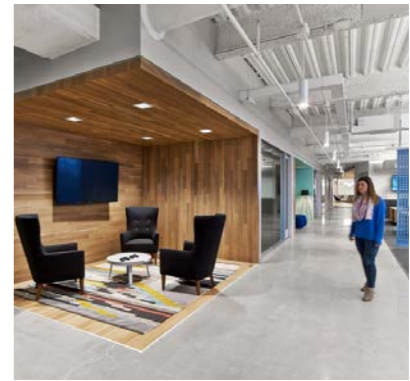
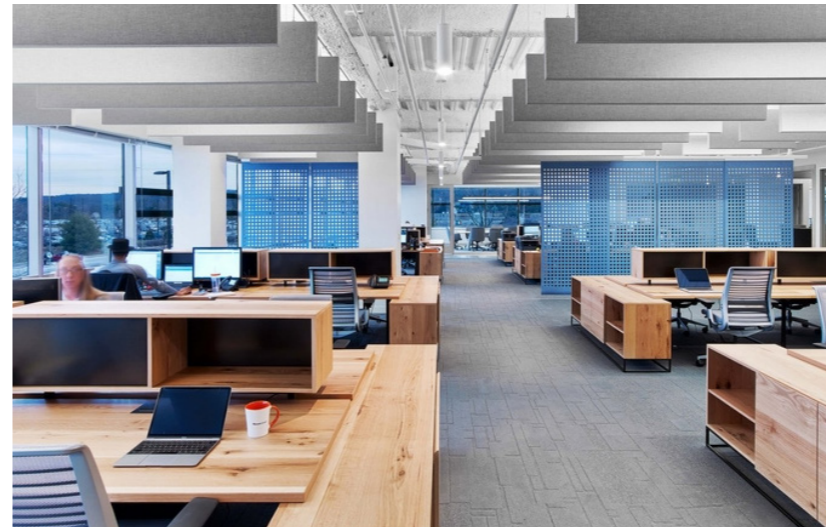
ACCESSORIES

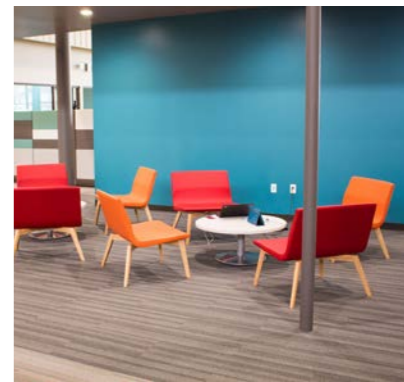
With technology support, energy-efficient lighting, communication tools, and more. Discover integral equipment solutions that will help your people organized and personalize what they do, and do it even better.



PROJECT
PORTFOLIO







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ETHOSOURCE

OUR LEADERSHIP



John Gallen Jr.
President & Owner



Bryon Kauffman
VP of Sales

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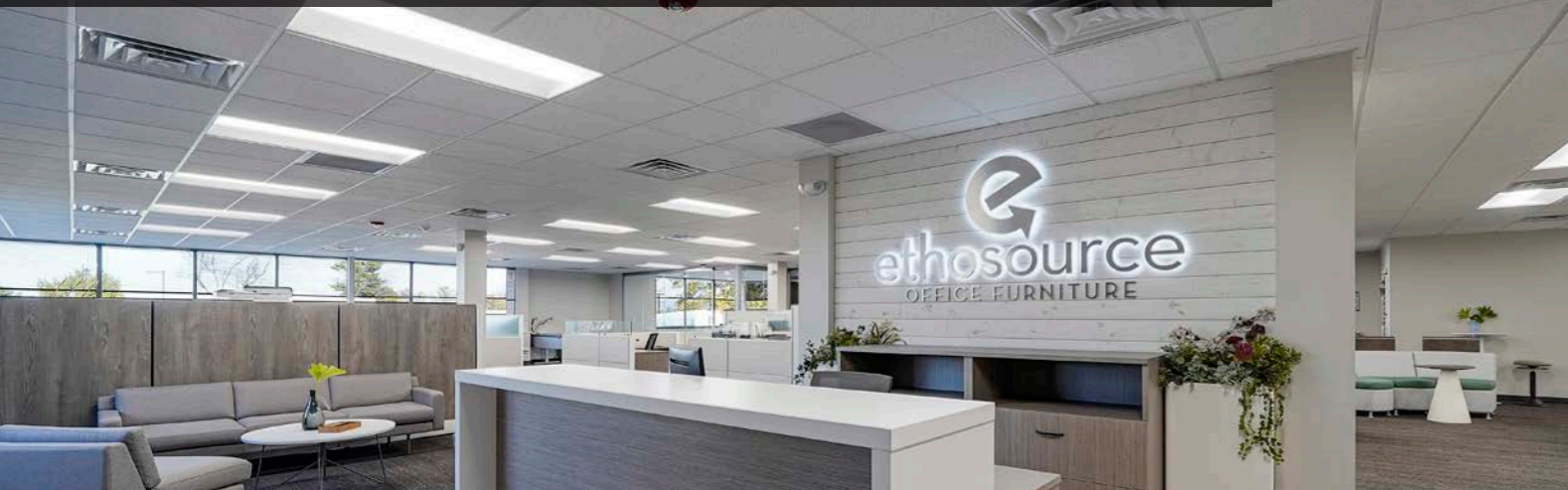
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- John Gallen Jr.

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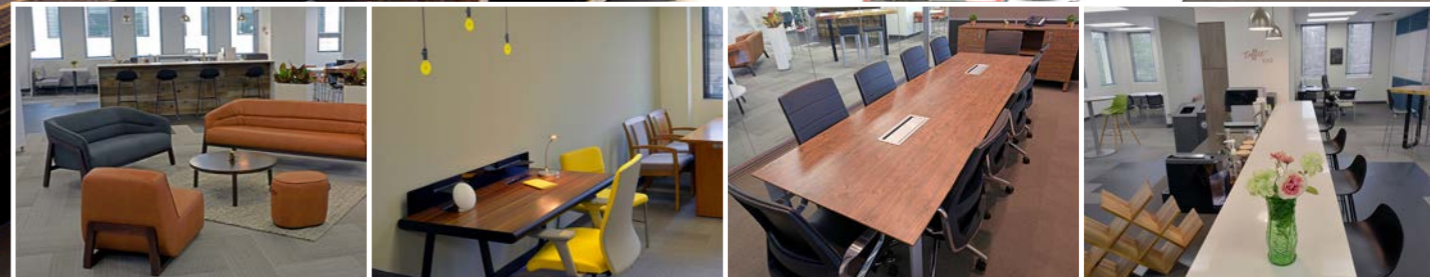
VISIT OUR WYOMISSING SHOWROOM

30 Commerce Drive / Wyomissing, PA 19610 | 610.927.6464



VISIT OUR KING OF PRUSSIA SHOWROOM

681 Moore Road, Suite 321 / King of Prussia, PA 19406 | 484.681.9183





Visit our website at ethosource.com